Re: Alliance for Toll Interoperability – Part II – Interoperability Hub RFP (Released October 10, 2012)

Dear Ms. Adair:

Secure Interagency Flow LLC (SIF) is pleased to submit our detailed proposal to the Alliance for Toll Interoperability in response to the Interoperability Hub RFP – Part II. We are committed to delivering the requested interoperability exchange system as described in both the RFP and the addenda dated October 26th, and November 9th.

As requested, we are submitting hereby the following elements:

- Technical Proposal:
  - One printed signed original, and 10 printed copies, and
  - One Master Disc, and 15 electronic copies (pdf), on CD

- Base Price Proposal, in one sealed separate envelope:
  - One printed signed original, and 10 printed copies, and
  - One Master Disc, and 15 electronic copies (xls), on CD

- Detailed Supplemental Price Proposal, in one sealed separate envelope:
  - One printed signed original, and 10 printed copies, and
  - One Master Disc, and 15 electronic copies (xls), on CD

Secure Interagency Flow is the unique association of two world leaders in the design, integration and operation of cutting edge toll and interoperability systems: CS ITS America, Inc. (fka InTranS Group, Inc.), a subsidiary of the French company sanef, and Egis Projects. With over 30 years of experience in information exchange design and implementation, toll operations, maintenance, and project management, SIF understands the need for a central interoperability hub to manage tolls from coast to coast with one account. To date, we have implemented more than 300 Toll Systems, including Back Offices and Customer Management Solutions, supported dozens of agencies in their quest for interoperability, and have processed billions of transactions annually in every continent.

Secure Interagency Flow LLC

c/o CS ITS America, Inc. - 95 Sea View Blvd., Port Washington, NY 11050  Tel (516) 484-3333  Fax (516) 484-5161
SIF is one of the few companies that can offer ATI specific national interoperability experience. In Ireland, the National Roads Authority (NRA) created the Information Exchange Agent (IEA). In April 2005, we successfully implemented the Central Clearing House solution for interoperability for all Irish ETC operators, and we are currently operating it on the NRA’s behalf. The M50 ORT system we have designed and implemented is part of the Star Network solution. This ORT system has been in operation since mid-2008. The Star Network topology is more welcoming for new agencies, and creates fewer links than a peer-to-peer network. We have also implemented a similar solution for Easytrip Philippines. Eurotoll, a sanef its sister company, is a major player in European interoperability, offering tags and cards solutions for travelling across the European tolled road infrastructure (covering more than 30,000 km of roads and highways) while providing high level business services to transport operators and professionals all over Europe.

The cornerstone of our proposal is to provide a proven production Hub founded on extensive national interoperability experience that provides:

- Scalable architecture and software solution relying on proven technologies,
- ISO 2001: 2008 Certified quality management,
- ISO 14001: 2004 Certified environmental management,
- Highly available and highly secured software solution,
- Secure environment monitoring,
- site-to-site secured connections, and
- Flexible reports management.

To ensure the overall success of the ATI’s Interoperability Hub System operation, Secure Interagency Flow and the Project will be managed by two experienced persons, Marisol Gonzales as the Operation Manager, and Cyril Lorand as Deputy Operation Manager. Mrs. Gonzales and Mr. Lorand together bring years of comprehensive experience in toll systems operation, contract and project management in the scope of national interoperable ETC systems. They will manage a qualified team of toll system and operations professionals with over 200 combined years of experience, all issued from the 2 partner companies Egis Project and CS ITS America/sanef its. In addition, we have formed an Advisory Committee with over 70 years of experience in design and implementation, finance management, and toll operations to support Mrs. Gonzales and Mr. Lorand and their teams. Information on the qualifications of the SIF team can be found in section ‘I – Executive Summary / Qualifications’ of our proposal.

Our extensive knowledge, longstanding, worldwide perspective, and experience enable us to complete your project on schedule and in compliance with the highest industry standards applicable for your requirements.

SIF takes pride in the solution we offer ATI, and we are confident that our offer will meet or exceed all of your requirements. Should you have further questions, please do not hesitate to contact either of the undersigned, both of whom are authorized to negotiate and enter into binding agreements on behalf of the company. Your primary contact is Laurie Baird, who can be reached at (516) 484-3333, or by email at laurie.baird@c-s-america.com.

This proposal is subject to ATI’s acceptance of the Proposer’s Exceptions and Professional Services Contract markup, and no contract shall be formed in the absence thereof. The Proposer’s Exceptions and Professional Services Contract markup can be found in section ‘IV – Contract and Price’ of our proposal.

Sincerely,

Laurie Baird
CFO/Deputy CEO of CS ITS America, Inc.

Bruno Fernand
Egis Projects.

Secure Interagency Flow LLC