



ALLIANCE FOR TOLL INTEROPERABILITY BOARD OF DIRECTORS MEETING
Monday, July 12, 2010, 2:00 P.M. EST

Attendees:

E-470	<i>David Kristick</i>
E-Zpass Group	<i>PJ Wilkins</i>
GSRTA	<i>John Breedlove</i>
Halifax	<i>Steve Snider</i>
MDX	<i>Steve Andriuk</i>
MTA	<i>Randy Brown</i>
NCTA	<i>JJ Eden</i>
NCTA	<i>Grady Rankin</i>
NCTA	<i>JR Fenske</i>
NTTA	<i>Clayton Howe</i>
OTA	<i>David Machamer</i>
PBS&J	<i>Phil Miller</i>

Chairman JJ Eden opened the meeting at 2:05 p.m. A quorum was present.

RFP Update / Status, Phil Miller, PBS&J

Mr. Phil Miller provided a progress update and next steps of the RFP process. The RFP is still being drafted and will be provided to the Board of Directors and full ATI membership by mid-July for comment. An industry review will be provided prior to the final release of the RFP, which is scheduled for the end of July. The alliance plans to follow the E-ZPass model for releasing and awarding the RFP.

Violation Enforcement Reciprocity Update, JR Fenske

Ms. JR Fenske provided an update on the Violation Enforcement Reciprocity initiative. The Drafting Subcommittee met in late June and began establishing next steps and goals. The subcommittee is establishing key terminology to be included in the legislation and will begin the drafting process in July. The final product should provide legislation which is detailed enough to give teeth to the agencies, however loose



enough to allow states with individual needs the ability to modify and adjust the language as necessary.

The AAMVA/DMV Subcommittee also met in late June and is preparing to hold a 'Tolling/DMV 101' Session with AAMVA and select DMVs at some point in August. The committee hopes to find synergies and ways to effectively communication and work with the individual DMVs.

Ms. Fenske indicated that the I-95 Corridor Coalition has shown strong interest in the Violation Enforcement Reciprocity endeavors and recently approved \$20,000 in funding to help support the project. The money will assist with travel expenses as well as support for a legislative attorney to draft language.

Chairman Eden noted that NCDMV's Commissioner has began discussions with neighboring states to potentially create a MOU, as North Carolina and Virginia DMV Commissioners are legislatively able to enter into these types of agreements without a legislative mandate.

Interoperability Pilots, JJ Eden

Chairman Eden discussed shortfalls in the interoperability pilot programs and the need to quickly progress with these pilot programs. Due to recent staff changes in the E-ZPass Group, Delaware DOT and Virginia DOT, this pilot program has been on hold for a few months. Mr. Wilkins will reach out to Delaware DOT to find an individual to assist with the pilot program. Mr. Randy Brown mentioned there was still an issue with only partial interoperability and how to communicate that to the customers. Ms. Fenske is to contact all parties in two weeks to set up a meeting.

Fleet Management Companies, JJ Eden

Chairman Eden discussed a recent conversation with a fleet management company, PHH Arval. The company recently posted an article on fleet management and tolling indicating difficulty in timely arrival of bills and the fees associated with them. The company manages around 350,000 small trucks/cars for companies that provide vehicles for their employees. Mr. David Kristick indicated that he spoke with the company recently as well and suggested they contact companies which deal with tolls in rental cars as there were similar companies already established in that manner. ATI provided PHH a copy of the RFI and will follow up prior to the release of the RFP.



Website Update, JR Fenske

Ms. Fenske provided a preview of the new ATI website and showed the Directors how to sign into the site to post documents, blogs and calendar updates. The website is scheduled to go live on Friday, July 16, 2010.

Governance, Grady Rankin

Mr. Grady Rankin briefed the board on Chairman Eden's plans to resign from the North Carolina Turnpike Authority to take a position with AECOM. Mr. Rankin previously provided the board with a memo stating his recommendation to elect Chairman Eden as President of ATI, an unpaid position, in response to Chairman Eden's upcoming departure (memo attached). Upon open discussion, the overall opinion of the board of directors was to continue in that manner.

The board discussed potentially allowing other vendors to 'join' ATI as non-voting members since Chairman Eden will be serving from the private sector. The board agreed that Chairman Eden's continued support far out-weighed the need to provide access to other vendors and that his position was more closely related to that of our current consultants from PBS&J and HNTB. It is also clear in the Bylaws that the position of President is a non-voting member who does not have to meet the requirement of 'government/agency personnel'.

Mr. Grady Rankin made the following motion:

The Board of Trustees hereby resolves to accept the resignation of JJ Eden as Chairman of the Board of Trustees upon his departure as Chief Operating Officer for the North Carolina Turnpike Authority and elect him as President of ATI for a term ending December 31, 2011. This position is unpaid and will report to the Board of Trustees and can be terminated by the Board at any time. The Board also resolves to elevate the current Vice-Chairman to the position of Chairman.

Mr. Steve Andriuk seconded the resolution and the motion passed unanimously.

Mr. Rankin suggested that the position of Vice Chairman remain open until the nominating committee meets in early November for reelections to the board of trustees.



Chairman Eden thanked the board for their continued support and expressed his strong passion and desire to see that ATI successfully launches its interoperable program.

Industry Updates, Chairman Eden

Chairman Eden gave a recap on previous discussions with 3M who had previously requested to test their 'invisible ink' technology. 3M has partnered with Federal Signal and Pips and have requested ATI for a road to test the product on. Agencies from Florida, Oklahoma and Texas indicated interest in the test. Chairman Eden will provide 3M with contact information.

Federal Signal is also rumored to come out with a multiprotocol reader in the near future. They recently released a new transponder that will work in HOT lanes.

Chairman Eden also spoke with Federal Highways regarding a potential mandate for interoperability. ATI provided Federal Highways with copies of the RFI. Chairman Eden proposed to set up a phone call with a handful of ATI members and Federal Highways to further discuss the toll industries advancements towards national interoperability.

The meeting adjourned at 2:57 p.m.

Minutes by JR Fenske



July 9, 2010

TO: ATI Board of Trustees

FM: R. Grady Rankin
Secretary/Treasurer

RE: ATI Transition

The purpose of this memorandum is to put forward my position as one of the founding members and Secretary/Treasurer of ATI, about the principles to be followed during the transition following the anticipated resignation of J. J. Eden as Chairman.

ATI was founded on several principals, two of which are:

- Members are agencies and Board Members are elected from member agencies. Consultants and vendors are not permitted to be members and are only permitted to attend meetings by invitation.
- As a result of this independence, ATI is open to seek solutions to the challenges of interoperability that are technology-neutral.

This independence has allowed ATI to move rapidly to encourage technology vendors to offer multi-protocol readers and others to participate in video "shootouts", plus other convention-challenging activities. It is also this position that is allowing ATI to plan the data exchange pilot program, work with the I-95 coalition, and establish relationships with AAMVA, FHWA and others.

During this transition period, it is critically important for ATI to maintain this independence and not succumb to the temptation to change its relationship with private companies or other industry associations. ATI is making major strides in accomplishing our interoperability mission -- maintaining our focus and continuity are critical at this time.

We all recognized that ATI is in a critically important period of growth and change when we changed the by-laws to allow ATI to extend the term of the initial Chairman to three years. This action permitted JJ to remain as Chairman through calendar year 2011.

I recommend that the Board of Trustees, in accepting JJ's resignation as Chairman, offer him the staff position of President of ATI, for the term through 2011 – the current remaining term of his Chairmanship. This position is currently established in the ATI By-Laws. This position would be unpaid and would report to the Board of Trustees. At any time during the period the Board could re-evaluate this decision.



Resolution of the Board of Trustees

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The Board also resolves to elevate the current Vice-Chairman to the position of Chairman.

R. Grady Rankin
Secretary/Treasurer